

GENERAL SERVICES ADMINISTRATION FEDERAL SUPPLY SERVICE CATALOG AND PRICE LIST



International Training Inc. (ITI)
GSA CONTRACT NUMBER: GS-07F-0255J
June 1, 2010

A Message from the President

March 1, 2010

FROM: Rich Weaver, President, International Training Inc. (ITI)

International Training Inc. (ITI) enters its twenty first year of business at a time when new “security training providers” are popping up weekly—most making great claims to have the cure to all your security training needs. But, do they really? How are you, the customer, supposed to sift through the rhetoric and find a training provider worthy of expending your scarce training dollars? May I suggest you ask a series of questions of questions in your decision making process, to include:

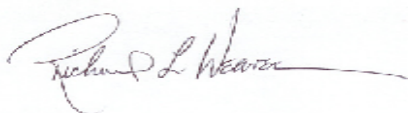
How long has this training provider been in business, and what is their reputation? *We’ve been in business for nineteen years and we were doing security training before doing security training was “cool.” Can the competitors say that? ITI also has a proven world class reputation and we can provide testimonials from past and current customers as well as meet all government past performance criteria.*

Does the security training provider have its own fixed facilities, to include designated classrooms with state of the art equipment, multiple driving track, firearms ranges, explosive ranges , off road training facilities, unarmed self defense buildings, their own fleet of multiple types of vehicles, and a stock of weapons and ammunition used by security forces? *ITI has all the above capabilities at two permanent, purpose built campuses in the US, one near Williamsburg, VA and one near San Antonio, TX. We will, of course, come to you if you want, but our facilities allow for training that presses the envelope and exceeds that possible in all but a handful of US locations.*

Does the security provider have a full-time cadre of professional trainers, or do they use part-time people who are merely filling in to make extra money from their day job? *ITI maintains a staff of **full-time** trainers with highly experienced backgrounds in military tactics, law enforcement, intelligence and security from all US services, as well as intelligence, and law enforcement organizations. Check to see if other providers can make the same claim, or if their staff is made of part-timers or have other jobs and are merely working to augment their income.*

What is the prospective provider’s philosophy approach to training? *ITI stresses, first, recognition and avoidance of threats and then, if necessary countering it with skill and precision, versus a “shoot first and ask questions later” approach. To further our approach, ITI students spend most of their time with us “doing” hands-on training to hone their skills, not listening to others tell you how they did it successfully. Choose an approach that fits your organization’s operational philosophy.*

Make your own comparisons carefully, but when all is said and done, we are confident you’ll find that ITI’s customer-focused, comprehensive, and realistic security training programs will provide you with the superior quality you’re seeking. We’ll see you here.



Rich Weaver, President

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Administrative Data

Contractor's Name, Address, Telephone and Fax Number, E-Mail and/or Website Address:**Primary Address – Mail (U.S. Postal Service)**

International Training Inc.
P.O. Box 709
West Point, VA 23181

Primary Address - Deliveries, Courier Service (UPS, FEDEX, DHL)

International Training Inc.
1536 International Drive
Shackelfords, VA 23156

Telephone: (804) 785-9027**Fax:** (804) 785-2646**E-Mail:** itiva@itiwsi.com**Website:** itiwsi.com

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA Advantage! is - GSAAdvantage.gov.

Schedule Title: Federal Supply Schedule 084 –Law Enforcement, Security, Facility Management Systems, Fire, Rescue, Special Purpose Clothing, Marine Craft and Emergency/Disaster Response.
FSC Group 84: Law Enforcement and Security Equipment

Contract Number: GS-07F-0255J**Contract Period:** May 17, 1999 – May 16, 2014**Contractor:**

Company: International Training, Inc. (ITI)
Address: 1536 International Drive, Shackelfords, VA 23156
Phone Number: 804-785-6000
Fax Number: 804-785-2719

Contractor's Administration Source:

Name: Lamar Tooke, Vice President, International Training, Inc. Virginia
Street Address: 1536 International Drive
City, State, Zip: Shackelfords, VA 23156
Phone Number: 804-785-6000
E-Mail: ltooke@itiwsi.com

Business Size: Large, Other Than Small

Customer Information:

1a. Table of Awarded Special Item Numbers (SINs)

SIN	DESCRIPTION
246-52	Professional Security/Facility Management Services

1b. Lowest Priced Model Number and Price for Each SIN:

SIN	MODEL	PRICE
246-52	NA	See Schedule

1c. Hourly Rates: NA

2. Maximum Order: 246-52 - \$200,000 per SIN/Order

*If the best value selection places your order over the Maximum Order identified in this catalog/pricelist, you have an opportunity to obtain a better schedule contract price. Before placing your order, contact the aforementioned contractor for a better price. The contractor may (1) offer a new price for this requirement (2) offer the lowest price available under this contract or (3) decline the order. A delivery order that exceeds the maximum order may be placed under the schedule contract in accordance with FAR 8.404.

3. Minimum Order: No minimum

4. Geographic Coverage: Domestic, 50 states, Washington, DC, Puerto Rico, US Territories and international coverage – contact contractor for overseas coverage.

5. Production Point: West Point, VA and Dilley, TX

6. Discount from List Prices: 10% from the Commercial Price List dated June 1, 2009. For calculation of the GSA Schedule price (price paid by customers ordering from the GSA Schedule, and the price to be loaded into GSA Advantage), the contractor should deduct the appropriate basic discount from the list price and add the prevailing IFF rate to the negotiated discounted price (Net GSA price). Current IFF rate is 0.75%.

7. Quantity Discount: None

8. Prompt Payment Terms: 1% 20 Net 30

9a. Government Purchase Cards are accepted at or below the micro purchase threshold.

9b. Government Purchase Cards are accepted above the micro-purchase threshold.

10. Foreign Items: No

11a. Time of Delivery: 30 DARO

11b. Expedited Delivery: 15 DARO based upon availability

11c. Overnight and 2-DAY Delivery: NA

11d. Urgent Requirements: Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery of services.

12. FOB Point: NA Services Only

13a. Ordering Address: same as contractor's address

13b. Ordering Procedures: For Supplies and Services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).

14. Payment Address: same as contractor's address

15. Warranty Provisions: NA

16. Export Packing Charges: N/A

17. Terms and Conditions of Government Purchase Card Acceptance: None

18. Terms and Conditions of Rental, Maintenance, and Repair: N/A

19. Terms and Conditions of Installation: N/A

20a. Terms and Conditions of Repair Parts Indicating Date of Parts Price List and Any Discount from List Prices: N/A

20b. Terms and Conditions for Any Other Services: N/A

21. List of Service and Distribution Points: N/A

22. List of Participating Dealers: NA

23. Preventive Maintenance: N/A

24a. Special Attributes Such as Environmental Attributes (e.g. recycled content, energy efficiency, and/or reduced pollutants): N/A

24b. Section 508 Compliance for EIT: N/A

25. Data Universal Number System (DUNS) Number: 62-231-9564

26. Notification Regarding Registration in Central Contractor Registration (CCR) Database: Registration valid until June 24, 2010

CAGE Code: ONXR6 for Virginia, 5D3B7 for Texas

Training Philosophy

International Training Incorporated (ITI) has been in the security training business since 1989 and provides training on a global basis to thousands of students from both the government and private sector industry. Our training philosophy has always been to customize the training to meet the client's security needs. **ITI** is a renowned leader and has consistently been in the forefront of innovative, hands-on, realistic and effective approaches to security. **ITI** has always placed emphasis on taking the proactive approach versus the reactive method when countering the spectrum of threats that impact an individual's security. To meet the challenges of new threats posed today, **ITI** is continuously assessing, evaluating and analyzing innovative approaches to further enhance an individual's security.

ITI's study of hundreds of attacks over decades has led to improved methods of protecting people and their possessions. Recognized by Fortune 500 companies and government entities, these innovative security methods have been proven in actual attacks. **ITI's** in-depth, tailored training helps individuals recognize, avoid and survive potential threats of organized attacks, kidnappings and violent crimes. By integrating classroom work with practical, hands-on experience, our training not only empowers you to recognize threats, but most importantly, to avoid them. We analyze past incidents and integrate lessons learned into protective measures that have proven successful in actual threatening situations. The use of realistic scenario-based situations duplicating real-world environments reinforces and allows practice of appropriate responses before an actual incident. The training is designed to demystify security and promote individual confidence in being able to respond to adverse situations in an appropriate and successful manner, regardless of the individual's prior background or training.

ITI's concept of training is simple. We show students how to recognize and avoid an incident and then provide them with the hands-on skills to confront it, should that be necessary. This is done through a systems approach technique that stresses travel pattern analysis, surveillance detection, and attack recognition. Our systematic training approaches address the total security spectrum. An increased awareness, backed up with the necessary skills to deal with varying degrees of threats in changing environments, is the key to defeating most attacks.

Capabilities and Experience

ITI has played a major role in the development and initiation of a major global Surveillance Detection Program. This program provides added security assistance to many diplomatic facilities abroad. The program has been marked by documented successes, some of which have been made public and others that have not. Training has included a basic SD course, an intermediate SD course, SD Management for In-Country Facility Directors/Managers, SD and Evasive Driving for Diplomatic drivers and operational support to diplomatic facilities abroad, as required. **ITI** has provided training and operational assistance since inception of the program. In the year 2001 alone, **ITI** conducted mobile training, security assistance and security service programs for the United States Government, including components of the Department of State and the Department of Defense (DoD), in over 200 cities abroad, as well as within the United States. These programs for the United States Government and DoD touched the boundaries of every continent and virtually every major country and city in the world.

Another example of **ITI's** expertise occurred when the U.S. Government requested **ITI** by name to travel to Athens, Greece to conduct an in-depth analysis of the attack against a British Diplomat Attache'. After completion of the analysis, **ITI** provided a customized comprehensive security awareness and training program to U.S., British and Canadian diplomats and their families.

ITI was also selected as a quality service provider by the Athens Olympic Committee (ATHOC) to provide Close Personal Protection and Surveillance Training to the Greek National Police in support of the 2004 Summer

Olympics. From August 2002 until contract completion in December 2003, ITI instructors provided basic and advanced training in firearms, single car and motorcade protection driving, close personal protection techniques, travel pattern analysis and surveillance detection training to support protection of both facilities and persons at potential risk for the 2004 Olympic Games.

Our staff is comprised of a very diverse and specialized team of over 50 full-time instructors with extensive worldwide expertise and experience in counter-terrorism, counterintelligence, special operations, investigations and law enforcement. In addition, ITI utilizes experts from the anti-terrorism, counterintelligence, investigative and law enforcement communities that serve as on-call consultants and instructors for specific or unique training needs and special projects.

ITI has provided antiterrorism and force protection training programs at ITI training facilities in Texas and Virginia to practically every Department of Defense (DoD) component, where deploying personnel are either residing, traveling or working in medium to high risk and threat environments.

ITI is on the General Services Administration (GSA) Federal Supply Service (FSS) Schedule and offers authorized government customers substantial savings through the GSA Schedule discount.

ITI offers a variety of training possibilities, designed to compliment busy schedules and unique personal security needs. Advanced training can be done in residence at one of two training facilities, which promote intensive hands-on participation in a controlled environment. For those individuals unable to attend in-residence training, ITI has a mobile training capability that in many instances can bring the training to you – anywhere in the world.

Training Locations

International Training Inc. (ITI) - Virginia Training Facility



The 900-acre International Training facility in Virginia is accessible by land, water or air and features access to both a 5,000' active runway and a designated parachute drop zone. Our training facility features four classrooms, a staff instructor building and administrative and instructional support buildings. The driving facility is comprised of two road courses, each approximately 1 mile in length, with real world features. Curves are designed to give the student experience with street radius turns, as well as highway speed, and open road turns. A section of the driving range features roads similar to those driven in developing countries. The primary training vehicles used by **ITI Virginia** are unmodified Pontiac Grand Prix or Chevrolet Impala automobiles, which are licensed and insured for use on the street. The training emphasis focuses on replicating operations in overseas areas.

A highly specialized Unimproved Road Course and an Off-Road Training Facility is located on site with over 5 miles of trails. The facility provides classroom and hands-on driving instruction on an unimproved road course duplicating forward deployed areas and an all-terrain course, which accurately simulates adverse 4-wheel driving conditions of all types. Students are trained in 4-wheel drive vehicle handling characteristics, proper gear selection, center of gravity shifts, and winching and recovery techniques.



The firearms range complex includes a 360 degree, .308 caliber capable ballistic shoot house that offers approximately 3,397 square feet of training space. A classroom, pavilions and maintenance areas are also located on the ranges.

ITI - VA is located midway between Richmond and Williamsburg, Virginia, just off of Interstate 64. It is adjacent to the Middle Peninsula Regional Airport, which is capable of handling corporate and light aircraft. Driving time from Washington, DC is approximately two and one half hours.

International Training Inc. (ITI) - Texas Training Facility



The 275-acre International Training, Inc. facility features two driving tracks with over two miles of paved surface, an on-site off-road training areas, a complex of firearms ranges, explosives range, sniper range, remote village scenario areas, training classrooms, a staff instructor building and administrative and instructional support buildings. The driving facility has with real world features with curves are designed to give the student experience with street radius turns, as well as highway speed, and open road turns. The primary training vehicles used by **ITI – TX** are unmodified Pontiac Grand Prix and Chevrolet Impala automobiles, which are licensed and insured for use on the street. A highly specialized Off-Road Training Facility is located on-site. This facility provides classroom and hands-on driving instruction on an all-terrain course, which accurately simulates adverse 4-wheel driving conditions of all types. Students are fully trained in 4-wheel drive vehicle handling characteristics, proper gear selection, center of gravity shifts, and winching and recovery techniques. Opportunities are provided for instruction and practice in the proper methods of traversing obstacles such as logs, ditches, water, mud, sand, inclines and other terrain conditions. This one of a kind facility provides challenging, all-inclusive 4-wheel off-road training specifically designed to prepare drivers for off-road contingencies or operations.



ITI - TX is located approximately 50 miles south of San Antonio, Texas, just off of Interstate 35-South, between Pearsall and Dilley, Texas.

Student Support

All course students can be housed at a number of quality hotels located close to our facilities. Students in Virginia are normally housed in Richmond or historic Williamsburg, while Texas students are accommodated in San Antonio or in Pearsall, TX near the facility and at the team house on the facility (12 personnel). Although the cost of travel food or lodging is not covered in ITI's course costs, we have arrangements with many fine hotels for accommodation at rates much lower than commercial.

Quality Assurance

Customer Focus

ITI's parent company, WSI, adheres to the concepts of ISO 9001:2000 and actively supports those international standards throughout their subsidiary companies and service lines. As one of their primary service providers, **ITI**

continually strives to provide training, or related services that consistently meets or exceeds our customers' needs and expectations. ITI also strives to sustain this level of quality through continual improvement of the Quality Management System.

ITI is supported by a management team, all of whom hold advanced degrees in business or training related fields, and by an instructor cadre with, on average, over two decades of experience in the offered skill areas. The majority of our instructors hold various state and federal certifications, and many are certified by other corporations as instructors and trainers. All instructors participate in professional development programs each year. This includes trainer certification by the University of Richmond for our Virginia cadre and certification by Langevin Inc. for our Texas cadre. Taken together, it is a highly skilled and professional team.

Quality Performance and Evaluation

ITI adheres to the widely accepted Kirkpatrick model of training evaluation, completing external and internal evaluations of its instructor cadre throughout the year. Every student completes a reaction evaluation on every course attended, while follow-up performance evaluations are solicited annually. Reaction evaluations are based upon a six-point scale, with 6 being the best possible rating. During 2009, thousands of students rated our training 5.84 (97.4%) and offered hundreds of laudatory comments. Each instructor is formally evaluated by the company twice each year and receives a written performance appraisal each year.

Training Development and Design

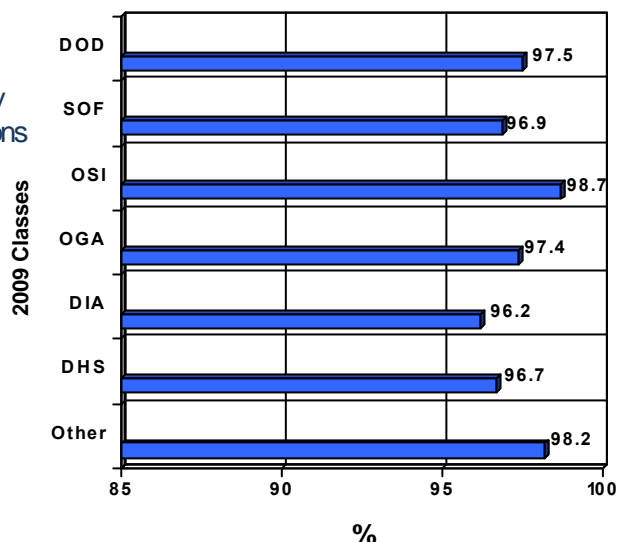
ITI uses a carefully developed and designed standard curriculum based on client identified training needs and accepted educational and training development standards, such as Bloom's Intellectual Behavior Taxonomy. Materials are reviewed annually and updated as necessary, which includes current research on trends, case studies and lessons learned from the field. Case study development includes on site research and witness/survivor interviews with those who were on location during the incident. This is a mainstay of our company. Our materials and research are often copied, but never truly duplicated in training.

Course work follows the generally accepted training model of one-third instructor contact time and two thirds in field hands-on performance. Classroom contact time is generally 10-15% of the allocated training time, with the remaining instructor contact time shifted to field sites and actual performance locations. ITI emphasizes student demonstration of taught skills and actual performance of methods and techniques. Skills and practice occur in locations that attempt to duplicate the circumstances of our clients as closely as possible.

As a company, ITI measures its success based on how well our customers feel their security needs are met. We continuously strive to improve customer satisfaction by closely interacting and listening to what our customers have to say about their training experience. Our employees are dedicated to satisfying our customers, committed to a quality training experience, and steadfastly strive to understand our customer's special security needs.

Prior successes include feedback from senior staff members of a U.S. Cabinet level agency stating ITI was instrumental in developing a singularly successful international security program that has undoubtedly saved countless lives and resources throughout the world.

Student Evaluation of Training 2009



Description of Available Courses

Driver Training

Advanced Driver Training and Crash Avoidance

Through hands-on experience, students learn practical driving maneuvers in realistic emergency situations. Lessons include vehicle dynamics, effective threshold braking and use of vision to anticipate and avoid accidents. Practical exercises cover emergency braking, vehicle control at highway speeds, off-road recoveries, as well as instinctive reactive measures to highway emergencies during wet and dry road conditions.

Evasive and Defensive Driver Training

This comprehensive program is designed around the instinctive reactionary process associated with accident avoidance and the expansion of the security envelope beyond the confines of the vehicle. Based on analytical studies of assaults on government and corporate personnel, practical exercises include modulated, ABS, and transitional braking, vehicle dynamics, high speed tactical driving, attack recognition and countersurprise, tactical evasives and attack scenarios.

Off Road and Specialty Vehicle Driver Training

Students will learn not only the mechanics of the 4 x 4 drive train and mechanical operation, but traction demands, shift points, and proper gear selection. Practical exercises on the 86-acre facility include proper off road braking, acceleration, obstacle avoidance, emergency reactions, recovery techniques and a challenging obstacle course. The culmination of training is an unknown terrain driving exercise, combining all elements of training.

Unimproved Road Course (URC) Driver Training

This course is specifically designed for those students who require knowledge of the traction demands, shift points, and proper gear selection for an unimproved road surface very similar to those found in forward deployed areas. Practical exercises on the drill area and the two mile practice course include braking on an unimproved surface, acceleration, left foot braking and throttle control, 90 degree and pendulum turns, obstacle avoidance, emergency reactions, and attack recognition where appropriate. The culmination of training is a two mile driving exercise, combining all elements of training.

Security Operations Training

Security Threat Matrix Assessments for Facilities

Course covers the history and analysis of attacks on facilities, with an introduction to the Zone Defense approach to security. Not intended to replace in-depth facility security assessments, the Security Threat Matrix prioritizes security needs and justifies the allocation of scarce resources to potential targets. The course includes practical exercises in assessments, justification for rating and proposed security coverage

Security Threat Matrix Assessments for Personnel

This course provides a review and analysis of attacks against personnel and leads to an introduction to the Zone Defense method for matching scarce security resources to potential targets. This course includes practical exercises in assessments, justification for rating and proposed security coverage.

Security Threat Matrix Assessments for Transportation Systems

Course covers the history and analysis of terrorist attacks against transportation resources. Students will learn to use the Security Threat Matrix to prioritize security assets among potential targets. Practical exercises involve the rating and ranking of travel, route analysis and surveillance detection support.

Protective Services and Operations Training

Protecting Convoys and Motorcades

Course provides a study of vehicle dynamics, second generation driver theory, and a comprehensive classroom interactive study on historical and analytical evaluations of previous attack situations. Practical exercises include vehicle dynamics and braking techniques, precision driving and motorcade operations, single car and motorcade tactical evasives and mock attack scenarios.

Protective Service Operations for Executives and Other Threatened Persons

Course is designed to provide students with the essential elements of evaluating, planning, and conducting a protective service operation. Emphasis is placed on proactive approaches to each element, including theory, functionality, locality and team composition. Practical exercises include route analysis, foot formations, command post operations, advance work, high / low profile operations, current attack case studies and mock attack scenarios.

Surveillance Detection Training

Basic Surveillance Detection Support for Facility Protection

Grounded in analysis of attacks on facilities, students will be able to identify and exploit the preoperational surveillance found before a terrorist attack. Includes practical exercises to demonstrate student skill progression.

Advanced Surveillance Detection Support for Facility Protection

Review of basic course, with emphasis on understanding the rings of security that protect facilities, collection and analysis of potential surveillant information and the steps necessary to proactively exploit it. Includes design, implementation and maintenance of a database specific to site's needs and also includes practical street exercises.

Basic Travel Pattern Analysis and Surveillance Detection Support for Transportation

Review and analysis of attacks that have occurred during the transportation mode. Students will be able to analyze travel from the attacker's perspective and design routes to support the detection of pre-attack surveillance. Realistic street exercises allow students to practice surveillance detection and attack recognition.

Advanced Travel Pattern Analysis and Surveillance Detection Support for Transportation

Review of basic course, with emphasis on defining routes to support surveillance detection teams. Students will learn the fundamentals of surveillance necessary to remain undetected by hostile surveillance teams, as well as the design, implementation, and maintenance of a database to support the collection, analysis and dissemination of surveillant information. Includes practical street exercises.

Surveillance and Countersurveillance Training

Surveillance Operations

Students learn the tradecraft necessary to conduct offensive team surveillance operations. Practical

exercises include foot and vehicle considerations, communications and signaling and progressive/regressive pegging.

Basic Countersurveillance Support

Building on the skills developed in the surveillance detection courses, students will learn to proactively support operational activity. Students apply casing techniques to assist in the identification and development of pre planned locations used to support operational activities. Practical exercises are conducted throughout the course.

Advanced Countersurveillance Support

Review of the basic countersurveillance skills. Emphasis is placed on development of preoperational planning, team management and strategic utilization of tradecraft. Team drills and management planning are highlighted throughout the course during practical exercises.

Firearms Training

Firearms Familiarization

Stressing responsible use under real world conditions, the student will learn combat marksmanship skills, precision vs. reactive shooting, drawing from concealment, wound ballistics and psychophysical reactions to the stress of real life engagements.

Intermediate and Advanced Firearms Training

Covering all the objectives of the basic firearms familiarization class, this progressive firearms training will also cover the tactical considerations of holster selection, firing while moving, firing while moving at moving targets, proper use of cover, low / no light shooting and a review of ballistics on unarmored vehicles. Training culminates in reactive steel drills, based on realistic situations not competitive matches.

Tactical Shotgun

Students will learn proper tactical employment of the shotgun, including auto vs. pump, stance and recoil control, malfunction drills, load considerations, patterning, as well as breaching and entry techniques.

Tactical Carbine

This progressive firearms training will also cover the tactical considerations of carbine/ SMG selection, firing while moving, firing while moving at moving targets, proper use of cover, low / no light shooting and a review of ballistics on unarmored vehicles. Training culminates in reactive steel drills and a multi-room, component Shoot House based on realistic situations not competitive matches.

Other Specialized Training

Violent Crime Prevention Training

Stressing awareness and avoidance over conflict, the course provides a comprehensive review of the criminal threat, victim profiles and the criminal's targeting and selection process for locations and targets. Practical exercises include victim profiling and criminal signature, personal defense with less than lethal and improvised weapons and unarmed instinctive defense.

Team Building for Integrated Groups

Dynamic and intensive experiences that will enhance your corporate or organization's objectives such as intensifying group loyalty, improve cohesion, enhance employee satisfaction and increase personal safety and security habits. Emphasis is placed on the need for individuals to work together and trust each other to overcome difficult or dangerous situations. The program includes a full day of either separate or combined experiences in areas such as evasive driving, firearms and four-wheel drive off-road driving.

ITI Combatives Course

The ITI Combatives Course is principle based and will provide training and survival skills, armed and unarmed, based on modern conflict situations that the student is likely to encounter in their mission specific environment. This is accomplished by repeatedly placing the student in dynamic and challenging scenarios that require a survival mindset. All techniques and tactics are based on instinctive reactions, individual strengths and characteristics specifically designed for rapid learning. The Combatives Course is designed to be mission specific, tailoring it to the individual or group. Some of the specialized skills that are covered in this training include protective service, mass attack, fighting in or escaping restraints, fighting while blinded or blindfolded and fighting in various other elements and situations.

Fundamentals of Hostage Survival

This one day training program is designed to help secure the safety of those who travel or work in a foreign country. This course provides students with insight into the dynamics involved in a hijacking or kidnapping event, and illustrates how those interacting forces impact the end result. The instruction provides guidance on pre-travel planning, interaction with a hostage-taker and basic survival techniques and tactics from the moment of capture to the final resolution. The scope of training incorporates various scenarios through video vignettes to reinforce key teaching points.

GSA Federal Supply Schedule Price List

2009-2010 General Services Administration (GSA) Federal Supply Schedule Price List (Effective June 1, 2009)

Direct Labor Category - ITI Facility Based Training

ITEM DESCRIPTION	PRICE PER DAY / UNIT
ITI Staff	\$650.00
ITI Senior Administrator (Full-Time Assignment)	\$427.00
ITI Administrator (Full-Time Assignment)	\$382.00
Role Player	\$277.00
Role Player Half Day/Night	\$150.00
Night /Weekend Labor Differential	\$286.00
Emergency Medical Technician	\$300.00
Emergency Medical Technician Half Day/Night	\$200.00

Direct Labor Category - Mobile Security Training and Consulting Services

ITEM DESCRIPTION	PRICE PER DAY / UNIT
ITI Staff (Travel in Support of Training)	\$590.00
Role Player	\$347.00
ITI Staff	\$900.00

Facility / Equipment Costs

ITEM DESCRIPTION	PRICE PER DAY / UNIT
Driver Training Vehicle	\$953.00
SUV/Training Vehicle	\$953.00
Offroad Training Vehicle	\$753.00
Driving Course Rental	\$953.00
Classroom Rental	\$227.00
Course Reference Material (per student)	\$45.00
Operable Sedan [See Note 1]	\$876.00
Driving Target Vehicle [See Note 1]	\$320.00
Range Target Vehicle- [See Note 1]	\$250.00

GSA Federal Supply Schedule Price List

2009-2010 General Services Administration (GSA) Federal Supply Schedule Price List (Effective June 1, 2009)

Facility / Equipment Costs (Continued)

ITEM DESCRIPTION	PRICE PER DAY / UNT
Shoot House Rental	\$575.00
Aircraft Training Area Rental	\$575.00
FX Training Area / Sim City Rental	\$250.00
Firing Range Rental	\$513.00
Explosives Training Area (Includes Magazine)	\$650.00
Precision Rifle Range (Up to 1000 Yards)	\$953.00
IED Simulators (each)	\$50.00
Smoke Simulators (each)	\$31.00
Indoor Combatives and Defensive Tactics Facility Rental	\$876.00
Outdoor Combatives and Defensive Tactics Facility Rental	\$450.00
Breaching Door Replacements (Mechanical/Shotgun/Shoothouse)	\$75.00
Replacement Mechanisms for Breaching (Per Student)	\$35.00
IPSC Cardboard Targets (each)	\$0.91
IPSC Cardboard Targets (box of 100)	\$83.00
Weapons Rental – (Pistol/Carbine/Shotgun/Submachine)	\$100.00
Weapons Rental – Precision Rifle/Optics	\$199.00
9mm Ammunition (per thousand rounds)	\$310.00
7.62 x 39 (AK-47) Ammunition (per thousand rounds)	\$310.00
.308 Ammunition (per five hundred rounds)	\$407.00
5.56mm Ammunition (per thousand rounds)	\$491.00
FX Gear (Per Student/Per Day)	\$25.00

Notes/Comments

Notes:

1. Vehicles are severely damaged or destroyed during ramming and escape practical exercise scenarios.
2. Weapons and ammunition listed on the GSA price list are only rented or sold in conjunction with firearms training purchased with ITI and for use in conjunction with range rental.

Price List Effective Date: June 1, 2009 - Modification to add 6/1/09 pricelist approved on 2/24/10.

Discounts: Net GSA Price Per Day/Unit Calculation reflects the 10% GSA Discount, Plus (+) 0.75 percent Industrial Funding Fee (IFF) off the Commercial Price List.